





4 Partners
at Baker&McKenzie and PwC



12 practices



17+ years on the market



100+ closed M&A deals



15 lawyers experienced
in structuring high-market deals
under the laws of Russia,
England & Wales, the USA



A variety of trusted
correspondent firms



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ABOUT FIRM

DENIS
LIM


Practices | Litigation, Restructuring and Bankruptcy, Compliance and Sanctions

Experience | PQE 20+, Baker&McKenzie, Arbitrator of the International Commercial Arbitration Court (Moscow), Arbitrator of the Russian Arbitration Center

Contacts | lim@lexborealis.com

[More details](#)

MIKHAIL
MURADOV


Practices | Corporate Law / M&A, Real Estate and Construction, Finance, Compliance and Sanctions, Private Investments and Family Office, Subsoil use / Mining

Experience | PQE 20+, Baker&McKenzie, PricewaterhouseCoopers 7+ years as Head of Legal in single family office with \$600m AUM

Contacts | muradov@lexborealis.com
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[More details](#)

DMITRY
PONOMAREV


Practices | Litigation, Corporate Law / M&A, Subsoil use (Mining)

Experience | PQE 25+, Investitsionnaya gruppa "ALROSA"

Contacts | ponomarev@lexborealis.com

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OLEG
TEREKHOV


Practices | Pharma, Corporate Law / M&A, Litigation

Experience | PQE 20+, Ниармедик, Mazars Russia

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PARTNERS

PRACTICES

CORPORATE LAW / M&A

Mergers and acquisitions
Venture financing
Joint ventures
Corporate governance
Government approvals

LITIGATION

Commercial disputes
Corporate disputes
Disputes with state, organs
Arbitration proceedings

REAL ESTATE AND CONSTRUCTION

Real estate deals
Development
Disputes

COMPLIANCE AND SANCTIONS

Due Diligence
Sanctions compliance
Regulations for sanctions
legislation compliance
Asset unlocking

FINANCE

Loan agreements
Credit facilities
Collateral documentation

PRIVATE INVESTMENTS AND FAMILY OFFICE

Family office setup and support
Succession planning
Asset ownership optimization
Investment support
Asset unlocking

LEGALTECH

Documentation management automation
Contract management
Legal operations
Systematization of templates, authorities

PHARMA

Clinical trials support
Intellectual property, drug,
and medical product rights transactions
State authority inspection support
Healthcare ppp

and others

CORPORATE LAW / M&A

MERGERS AND ACQUISITIONS

VENTURE FINANCING

JOINT VENTURES

CORPORATE GOVERNANCE

GOVERNMENT APPROVALS



Supporting an acquisition of the Russian division in a global tobacco company worth approximately RUB 50 billion (structuring, acquisition documentation, loan collateral documentation, government commission, etc.).



Advising owners in the sale of a flex fiber manufacturing facility to Technonikol at approximately RUB 1.5 billion. Drafting transactional documents (sale and purchase agreement, representations and warranties, disclosure letters, sureties, letters of credit, etc.), negotiations, transaction closing.



Supporting venture financing of approximately RUB 600 million from a Russian fund on behalf of an AFK Sistema subsidiary. Negotiations and SHA approval with the investor (including elaboration and agreement of the preemptive rights implementation mechanisms, drag along, tag along, deadlock resolution, approval of the company's board of directors and members transactions) and a new version of the charter.

LITIGATION

COMMERCIAL DISPUTES

CORPORATE DISPUTES

PUBLIC LAW DISPUTES

ARBITRATION PROCEEDINGS



H&M Hennes & Mauritz LLC – a dispute to recover the cost of permanent improvements made to the leased premises as the customer was leaving the Russian market.



Successfully represented the interests of the British company Unified Investments Ltd in all courts in the case of a bankruptcy trustee challenging a loan agreement concluded between the borrower and the company in the amount of 3 million pounds sterling (as part of the borrower's bankruptcy).



Recognition and enforcement of the London Court of International Arbitration (LCIA) decision to recover approximately GBP 7 million as debt under a loan agreement in favor of Unified Investments Ltd (UK) from insurance company Rostra and the sureties. While the international arbitration court decision was recognized and enforced in Russia, the defendants' arguments about the decision being contrary to public policy and the London International Arbitration Court violating the party notification procedure, were rejected.

REAL ESTATE AND CONSTRUCTION

REAL ESTATE DEALS
DEVELOPMENT
DISPUTES



Legal due diligence of a Russian developer A-101 in connection with its acquisition by Inteko group, including a legal due diligence of 38 companies of the A-101 group, its development projects, as well as the companies' rights to land plots in ownership in Moscow and the Moscow region with a total area of 24+ million sq. m. The acquisition by Inteko proved one of the largest transactions in the real estate market in 2015.



Advising a Russian subsidiary of Frutarom, an international manufacturer of flavors and aromatizers, acquiring a 4,500+ sq. m. office building with parking in the Moscow region (asset deal).



Full support to Fleming Family & Partners selling multiple warehouse complexes in Tomilino village (Moscow region). Development and coordination of property-owning companies share sale and purchase agreements with buyers based on the English / Cyprus law, and supporting documents (disclosure letters, warranties and indemnity, etc.), closing support.

COMPLIANCE AND SANCTIONS

DUE DILIGENCE
SANCTIONS COMPLIANCE
REGULATIONS FOR SANCTIONS
LEGISLATION COMPLIANCE
ASSET UNLOCKING



Advising multiple international family offices and businessmen on sale and purchase of assets in Russia, including sanctions compliance in the same and in the international jurisdictions.



Advising Russian management and investor consortiums on Russian and international sanctions law as part of managing the acquisition of Russian assets from international companies.



Advising an international family office on sale of its real estate in Russia to multiple Russian banks, negotiating and closing relevant transactions.

PRIVATE INVESTMENTS AND FAMILY OFFICE

FAMILY OFFICE SETUP AND SUPPORT

SUCCESSION PLANNING

ASSET OWNERSHIP OPTIMIZATION

INVESTMENT SUPPORT

ASSET UNLOCKING



Structuring and setup of a single family office for a Forbes list Russian businessman in the UK, including migration, taxation, group companies management, trusts, succession, investments, sanctions compliance, and more.



Setup of a family office from scratch for a Russian businessman in UAE, opening accounts in major Swiss and US banks, drafting an investment strategy in collaboration with the banks, succession, sanctions compliance, relocation, review and support of investment projects in the Middle East, EU, the UK, and other jurisdictions.



Reviewing 100+ various investment projects (venture financing, debt financing, private equity) on behalf of multiple family offices, structuring, risk analysis and mitigation, supporting transaction closing.

FINANCE

LOAN AGREEMENTS
CREDIT LINES
SECURITY DOCUMENTATION



Advising the Russian pharmaceutical company Nearmedic on loan agreements for financing the buyout of RUSNANO's share in a project company producing nanotechnology based medical drugs.



Representing Sbarro Rus in a transaction to raise financing from Alfa-Bank through a subscription to shares at the Cypriot holding company level.



Advising FH Holding Moscow Limited to conclude loan documentation with Raiffeisenbank to the amount of approximately USD 40 million.

LEGALTECH

DOCUMENTATION MANAGEMENT AUTOMATION
CONTRACT MANAGEMENT
LEGAL OPERATIONS
SYSTEMATIZATION OF TEMPLATES,
AUTHORITIES



Development and implementation of an authority matrix in an international group of companies with US\$600+ million in assets and 20+ legal entities in different jurisdictions. The project resulted in a matrix of powers developed for decision-making at the project/regional companies and the management company level, defining powers and amount limits for each function (business, accounting, financial monitoring, lawyers, etc.) and unifying the wording for powers of attorney, taking into account the specifics of each jurisdiction.



Technologies of Trust (ex PwC). Automation of the audit documentation related legal department processes. Bilingual document drafting automation. Redesign of internal business processes to account for the documentation management automation scenarios. Draft audit report approval process with managers and partners, as well as its revision, simplified and automated, reducing labour costs for document drafting and error rates in supporting documents.



Advising HeadHunter on documentation management automation scenarios and development of interactive document templates. An analysis of existing document templates revealed a significant number of similar or interchangeable templates. Implementation of interactive templates based on Doczilla platform enabled to group and subsequently reduce the number of templates. An interactive template for a service agreement was developed (serving also as a template for independent creation of templates), resulting in a ready-made business process with automatic document generation, where users can handle the documents more efficiently and quickly, while maintenance of the updated template database is significantly simplified.

PHARMA

CLINICAL TRIALS SUPPORT

INTELLECTUAL PROPERTY, DRUG,
AND MEDICAL PRODUCT RIGHTS TRANSACTIONS

STATE AUTHORITY INSPECTION SUPPORT

HEALTHCARE PPP



Full legal support of an investment agreement and subsequent implementation of an investment project between RUSNANO and NEARMEDIC PHARMA (Obninsk, the Kaluga region) to establish a GMP facility producing nanotechnology based original drugs and drug products to implement advanced flu and ARVI treatment and prevention medications, with RUB 5+ billion in total project financing.

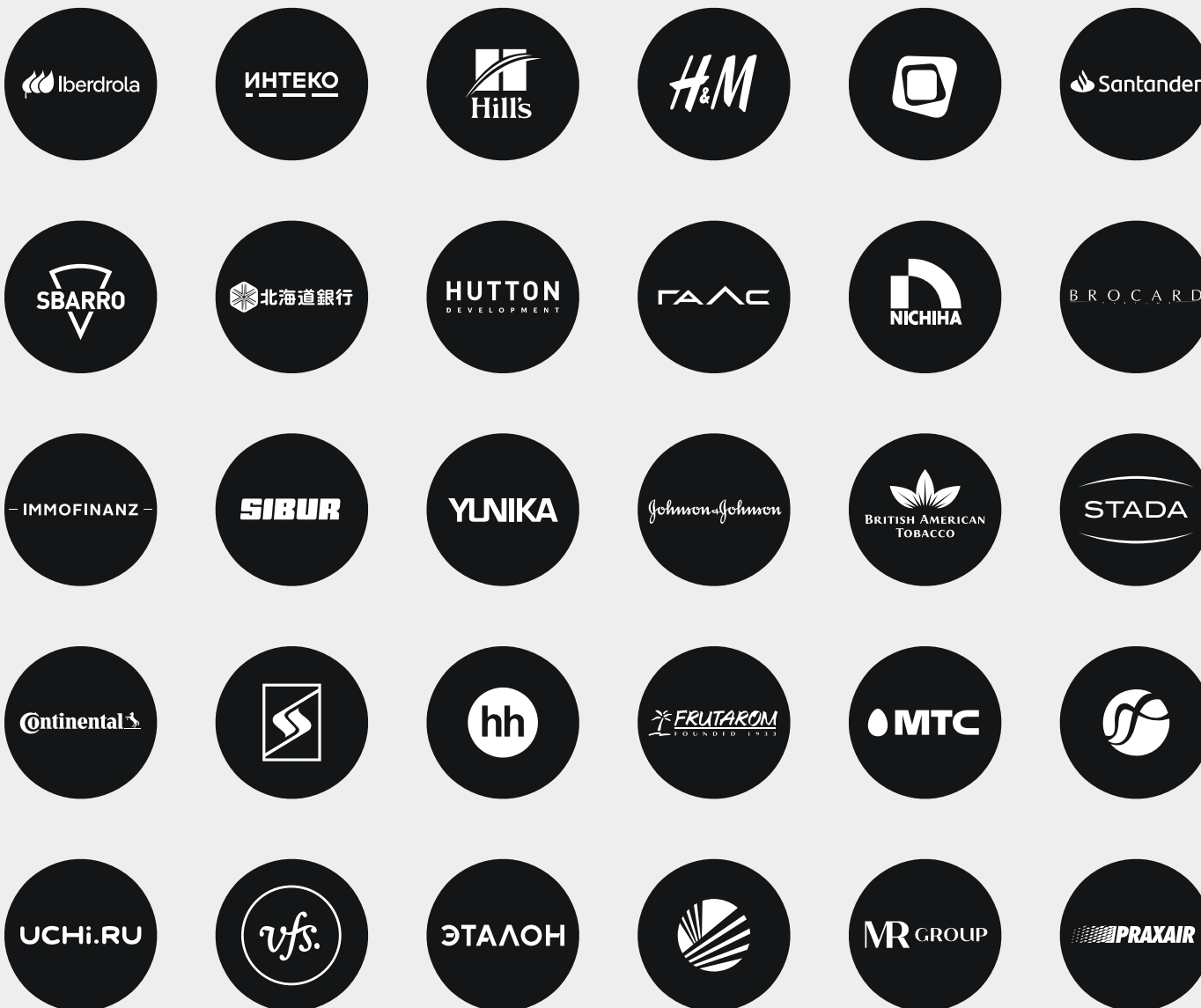


Supporting a license agreement with the Gamaleya National Center of Epidemiology and Microbiology to grant the right to produce and sell COVID-19 tests "SARS-CoV-2-RBD-ELISA-Gamaleya" to NEARMEDIC PLUS.



Supporting an agreement for exclusive European Union and MENA (Middle East and North Africa) distribution with one of the largest generics and consumer healthcare products manufacturers – STADA Arzneimittel AG, on behalf of an Italian collagen-based cosmetics product.

CLIENTS



and others

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2024

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DUBAI

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PHUKET

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Fisherman Way,
Rawai, Muang, Phuket 83130

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